



mbti™

MYERS-BRIGGS TYPE INDICATOR®

MYERS-BRIGGS TYPE INDICATOR® INSTRUMENT

Modified and reproduced by special permission of the Publisher, CPP, Inc., Palo Alto, CA 94303 from the Myers-Briggs Type Indicator® by Katharine C. Briggs, and Isabel Briggs Myers. Copyright 1998 by Peter B. Myers and Katharine D. Myers. All rights reserved. Further reproduction is prohibited without the Publisher's written consent. Myers-Briggs Type Indicator, MBTI, Myers-Briggs, and Introduction to Type are trademarks or registered trademarks of the Myers-Briggs Type Indicator Trust in the United States and other countries. The MBTI logo is a trademark of the Myers-Briggs Type Indicator Trust in the United States and other countries.



The MBTI® was developed by:

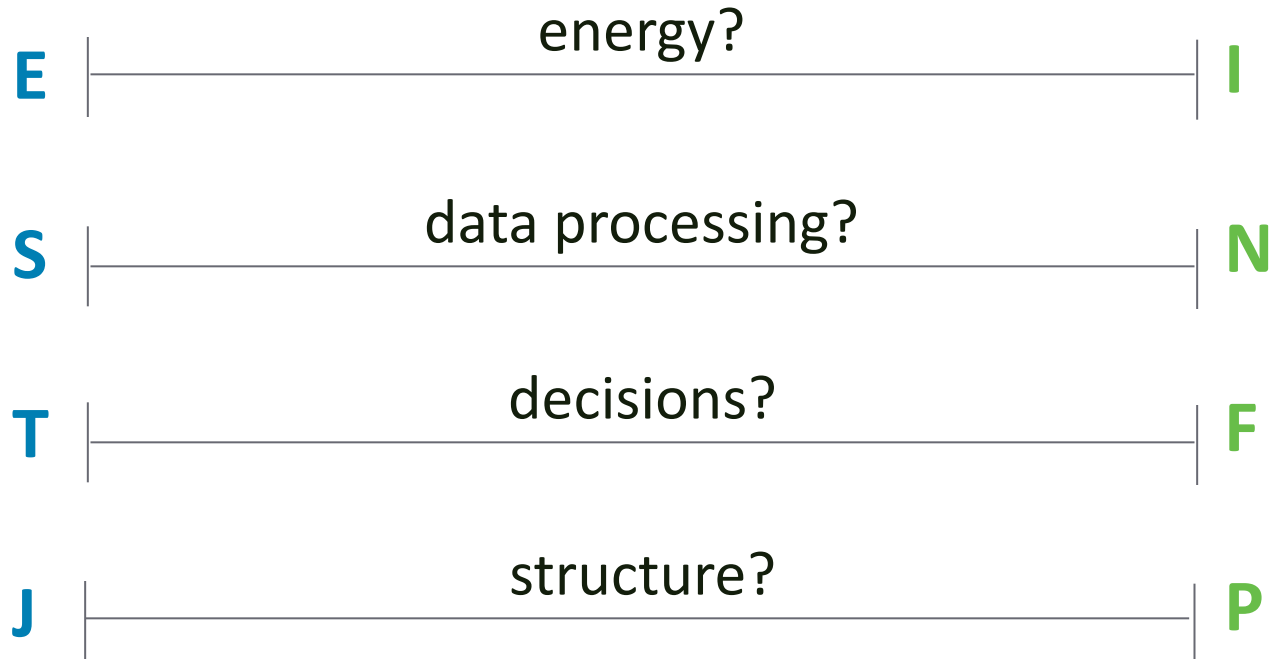
Katharine C. Briggs and Isabel Briggs Myers
(mother 1875-1968) (daughter 1897-1980)

It is based on:

Carl Gustav Jung's psychological types.
(contemporary of Sigmund Freud 1875-1961)

Modified and reproduced by special permission of the Publisher, CPP, Inc., Palo Alto, CA 94303 from the Myers-Briggs Type Indicator® by Katharine C. Briggs, and Isabel Briggs Myers. Copyright 1998 by Peter B. Myers and Katharine D. Myers. All rights reserved. Further reproduction is prohibited without the Publisher's written consent. Myers-Briggs Type Indicator, MBTI, Myers-Briggs, and Introduction to Type are trademarks or registered trademarks of the Myers-Briggs Type Indicator Trust in the United States and other countries.

MBTI: Four Preferences



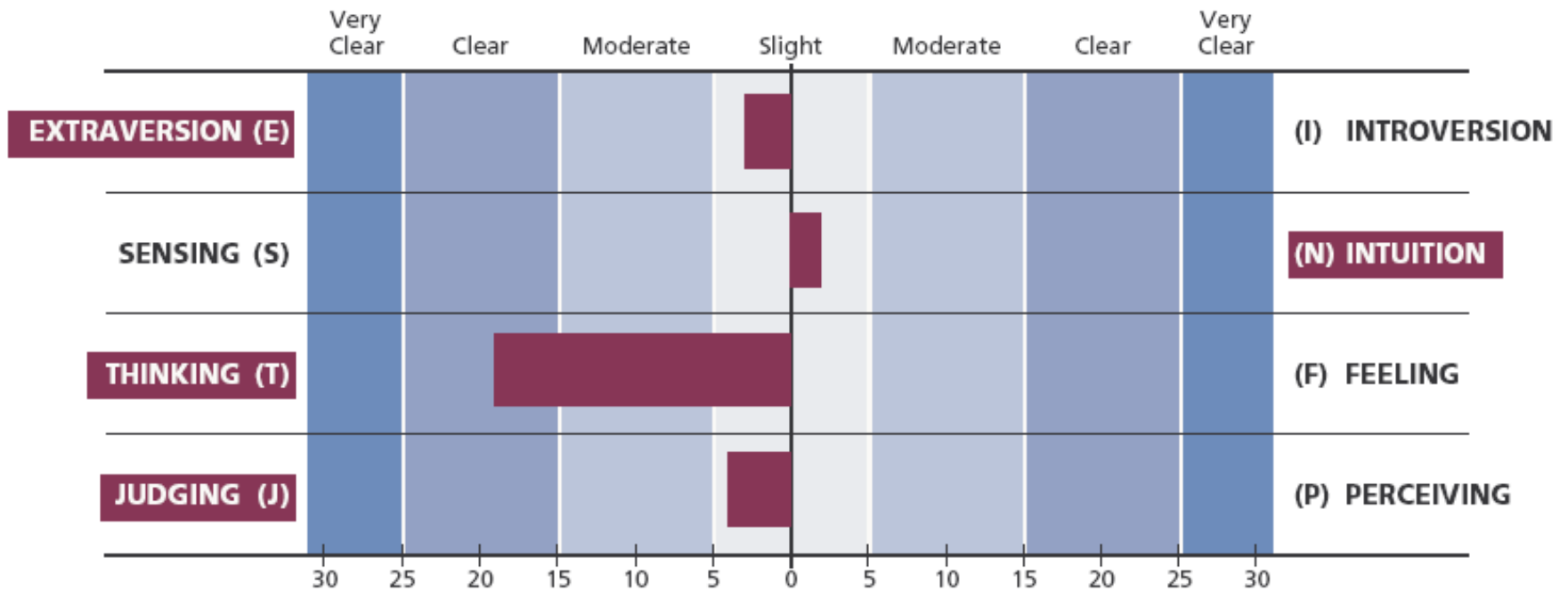
Modified and reproduced by special permission of the Publisher, CPP, Inc., Palo Alto, CA 94303 from the Myers-Briggs Type Indicator® by Katharine C. Briggs, and Isabel Briggs Myers. Copyright 1998 by Peter B. Myers and Katharine D. Myers. All rights reserved. Further reproduction is prohibited without the Publisher's written consent. Myers-Briggs Type Indicator, MBTI, Myers-Briggs, and Introduction to Type are trademarks or registered trademarks of the Myers-Briggs Type Indicator Trust in the United States and other countries.



Your Step I Results

ENTJs typically are logical, analytical, and objectively critical. They like long-range planning and strategic thinking and prefer to be in charge.

CLARITY OF PREFERENCES



The length of the bars on the graph above shows how consistently you chose one preference pole over the other. The longer the bar, the more often your answers indicated that pole, and the more likely it is that the instrument has accurately reflected your preference.

Myers-Briggs Type Indicator Step II (Form Q) Interpretive Report © 2001 by Peter B. Myers and Katharine D. Myers. All rights reserved.
 Myers-Briggs Type Indicator, MBTI, and *Introduction to Type* are registered trademarks of Consulting Psychologists Press, Inc.

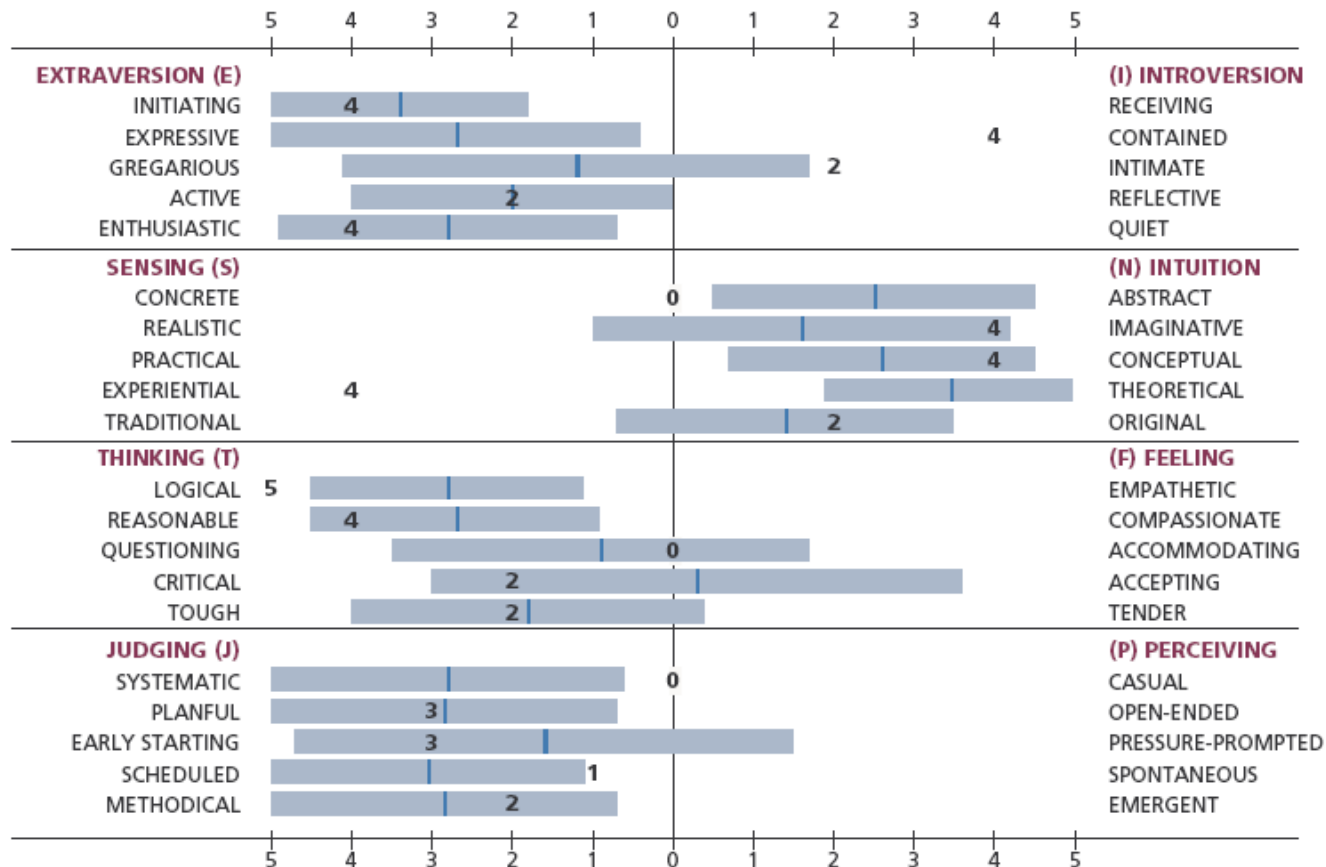
Interpreter's Summary

PREFERENCE CLARITY INDEXES FOR REPORTED TYPE: ENTJ

Extraversion: Slight (3)	Intuition: Slight (2)	Thinking: Clear (19)	Judging: Slight (4)
--------------------------	-----------------------	----------------------	---------------------

FACET SCORES AND THE AVERAGE RANGE OF SCORES FOR OTHER ENTJs

The bars on the graphs below show the average range of scores that occurred for the ENTJs in the national sample. The bars show scores that are -1 to +1 standard deviations from the mean. The vertical line in each bar shows ENTJs' mean score. The bold numbers show the respondent's scores.





Extraversion - Introversion

Extraversion (E)

- External
- Outside thrust
- Breadth
- Involved with people, things
- Interaction
- Action
- Do-think-do

Introversion (I)

- Internal
- Keep it in
- Depth
- Work with ideas, thoughts
- Concentration
- Reflection
- Think-do-think

Modified and reproduced by special permission of the Publisher, CPP, Inc., Palo Alto, CA 94303 from the Myers-Briggs Type Indicator® by Katharine C. Briggs, and Isabel Briggs Myers. Copyright 1998 by Peter B. Myers and Katharine D. Myers. All rights reserved. Further reproduction is prohibited without the Publisher's written consent. Myers-Briggs Type Indicator, MBTI, Myers-Briggs, and Introduction to Type are trademarks or registered trademarks of the Myers-Briggs Type Indicator Trust in the United States and other countries.



Sensing - iNtuition

Sensing (S)

- The five senses
- What is real
- Practical
- Present orientation
- Facts
- Using established skills
- Utility
- Step-by-step

Intuition (N)

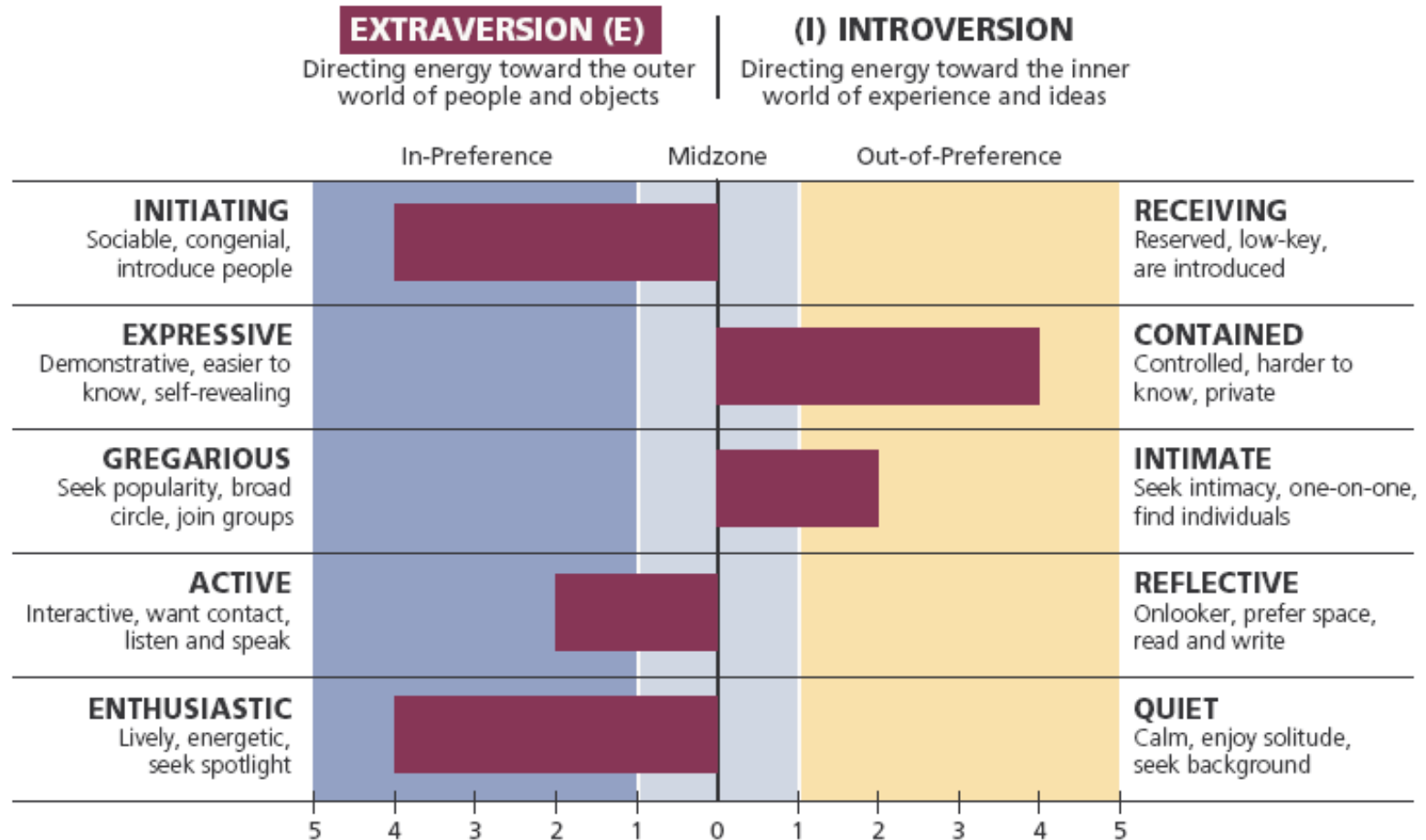
- Sixth sense, hunches
- What could be
- Theoretical
- Future possibilities
- Insights
- Learning new skills
- Novelty
- Leap around

Modified and reproduced by special permission of the Publisher, CPP, Inc., Palo Alto, CA 94303 from the Myers-Briggs Type Indicator® by Katharine C. Briggs, and Isabel Briggs Myers. Copyright 1998 by Peter B. Myers and Katharine D. Myers. All rights reserved. Further reproduction is prohibited without the Publisher's written consent. Myers-Briggs Type Indicator, MBTI, Myers-Briggs, and Introduction to Type are trademarks or registered trademarks of the Myers-Briggs Type Indicator Trust in the United States and other countries.



Your Step II Facet Results

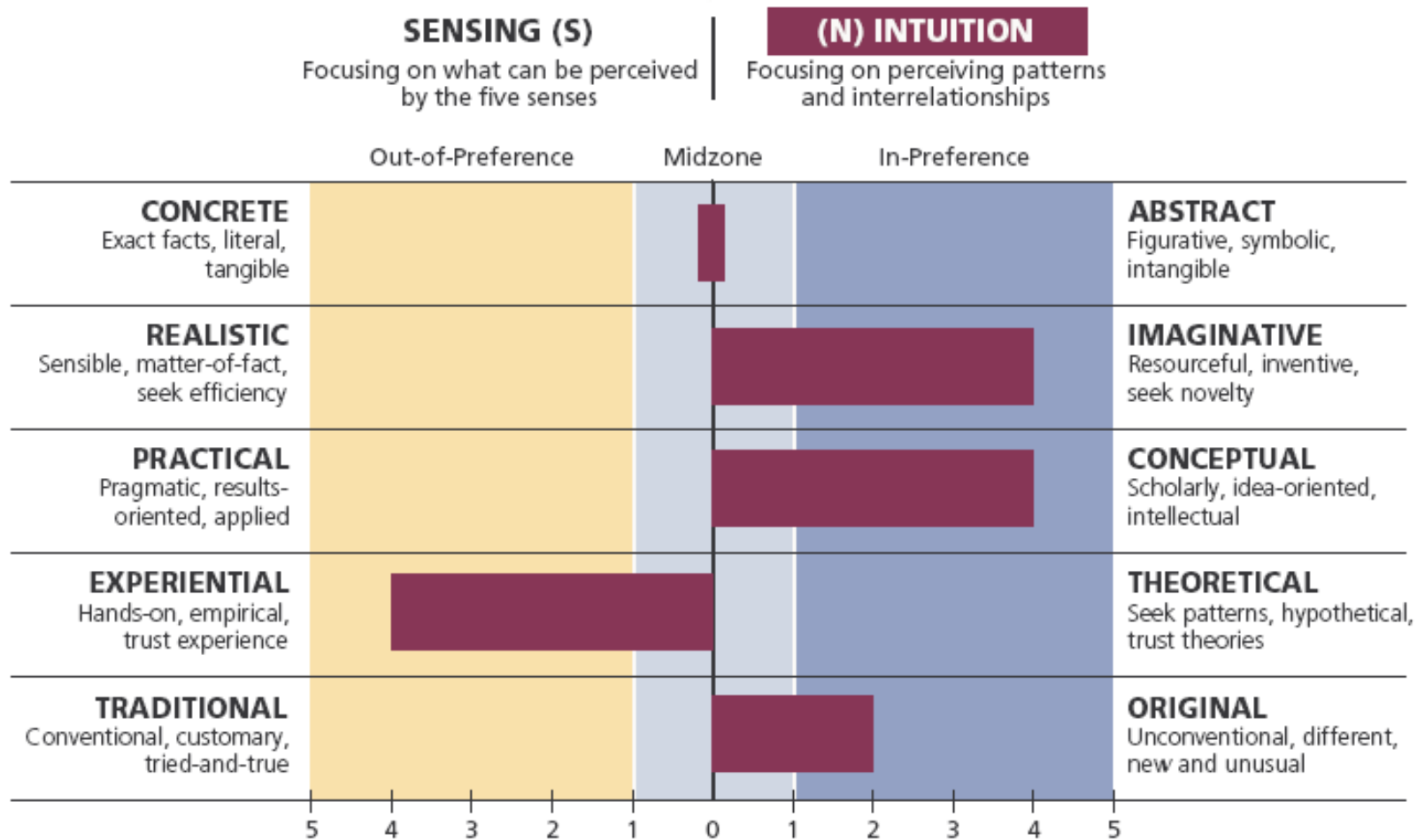
Scores from 2-5 that are on the same side as your overall preference indicate in-preference results. Scores of 2-5 on the opposite side of your preference indicate out-of-preference results. Scores of 0 and 1 are in the midzone and often mean a situational or muted use of either pole.





Your Step II Facet Results

Scores from 2-5 that are on the same side as your overall preference indicate in-preference results. Scores of 2-5 on the opposite side of your preference indicate out-of-preference results. Scores of 0 and 1 are in the midzone and often mean a situational or muted use of either pole.





Thinking - Feeling

Thinking (T)

- Head
- Logical system
- Objective
- Justice
- Critique
- Principles
- Reason
- Firm but fair

Feeling (F)

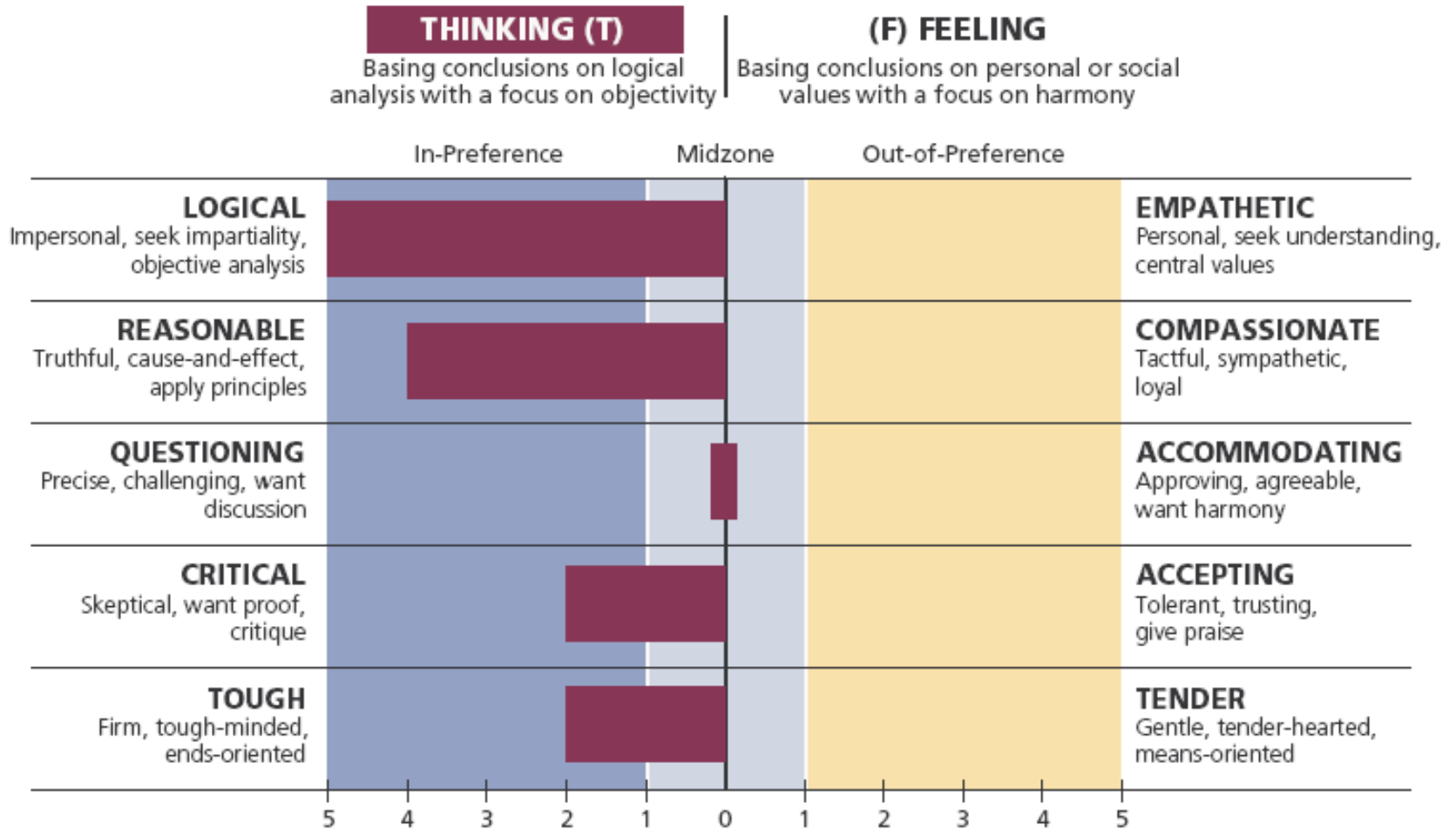
- Heart
- Values System
- Subjective
- Mercy
- Compliment
- Harmony
- Empathy
- Compassionate

Modified and reproduced by special permission of the Publisher, CPP, Inc., Palo Alto, CA 94303 from the Myers-Briggs Type Indicator® by Katharine C. Briggs, and Isabel Briggs Myers. Copyright 1998 by Peter B. Myers and Katharine D. Myers. All rights reserved. Further reproduction is prohibited without the Publisher's written consent. Myers-Briggs Type Indicator, MBTI, Myers-Briggs, and Introduction to Type are trademarks or registered trademarks of the Myers-Briggs Type Indicator Trust in the United States and other countries.



Your Step II Facet Results

Scores from 2-5 that are on the same side as your overall preference indicate in-preference results. Scores of 2-5 on the opposite side of your preference indicate out-of-preference results. Scores of 0 and 1 are in the midzone and often mean a situational or muted use of either pole.





Judging - Perceiving

Judging (J)

- Planful
- Regulate
- Control
- Settled
- Run one's life
- Set goals
- Decisive
- Organized

Perceiving (P)

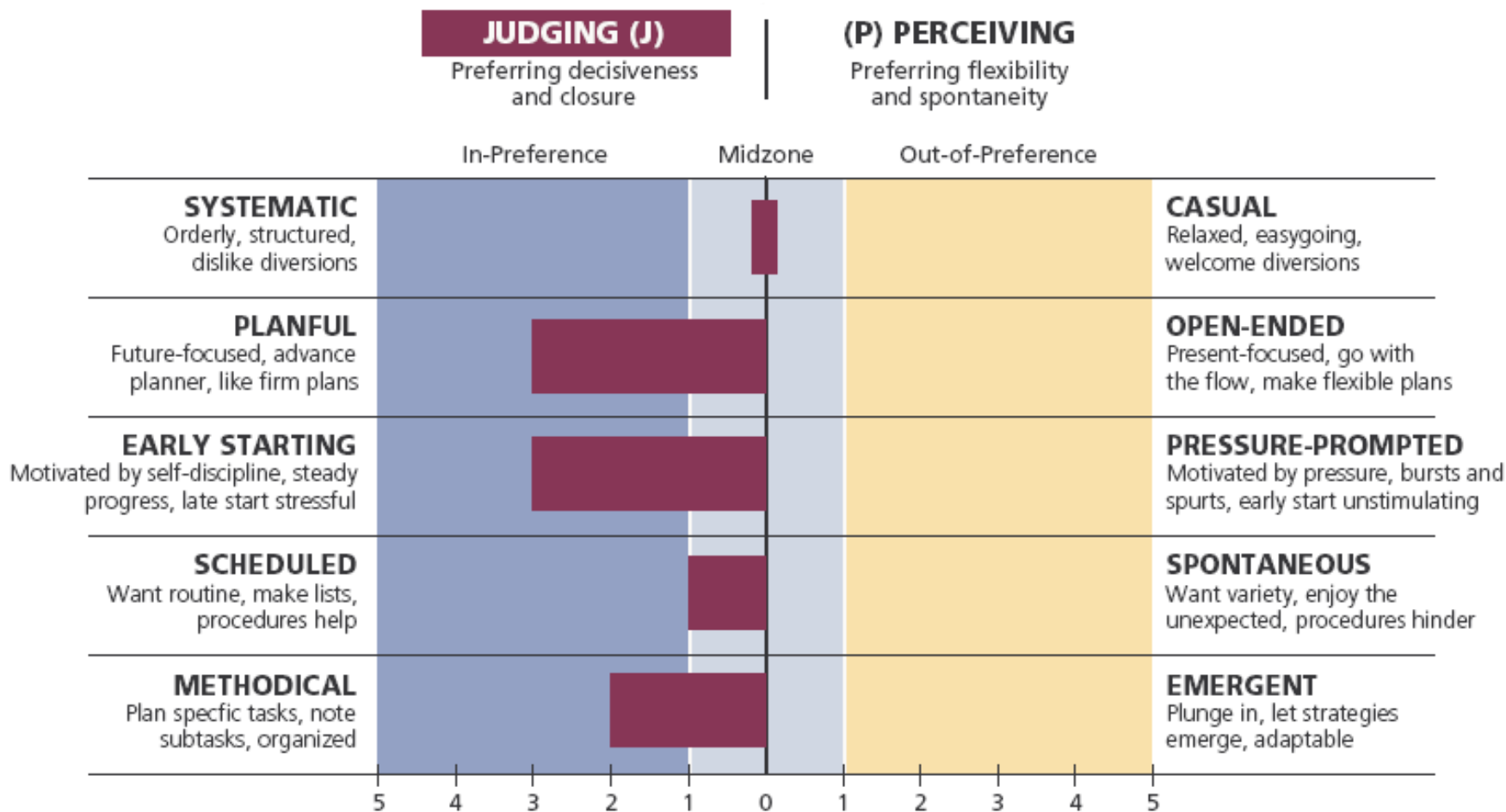
- Spontaneous
- Flow
- Adapt
- Tentative
- Let life happen
- Gather information
- Open
- Flexible

Modified and reproduced by special permission of the Publisher, CPP, Inc., Palo Alto, CA 94303 from the Myers-Briggs Type Indicator® by Katharine C. Briggs, and Isabel Briggs Mers. Copyright 1998 by Peter B. Myers and Katharine D. Myers. All rights reserved. Further reproduction is prohibited without the Publisher's written consent. Myers-Briggs Type Indicator, MBTI, Myers-Briggs, and Introduction to Type are trademarks or registered trademarks of the Myers-Briggs Type Indicator Trust in the United States and other countries.



Your Step II Facet Results

Scores from 2-5 that are on the same side as your overall preference indicate in-preference results. Scores of 2-5 on the opposite side of your preference indicate out-of-preference results. Scores of 0 and 1 are in the midzone and often mean a situational or muted use of either pole.





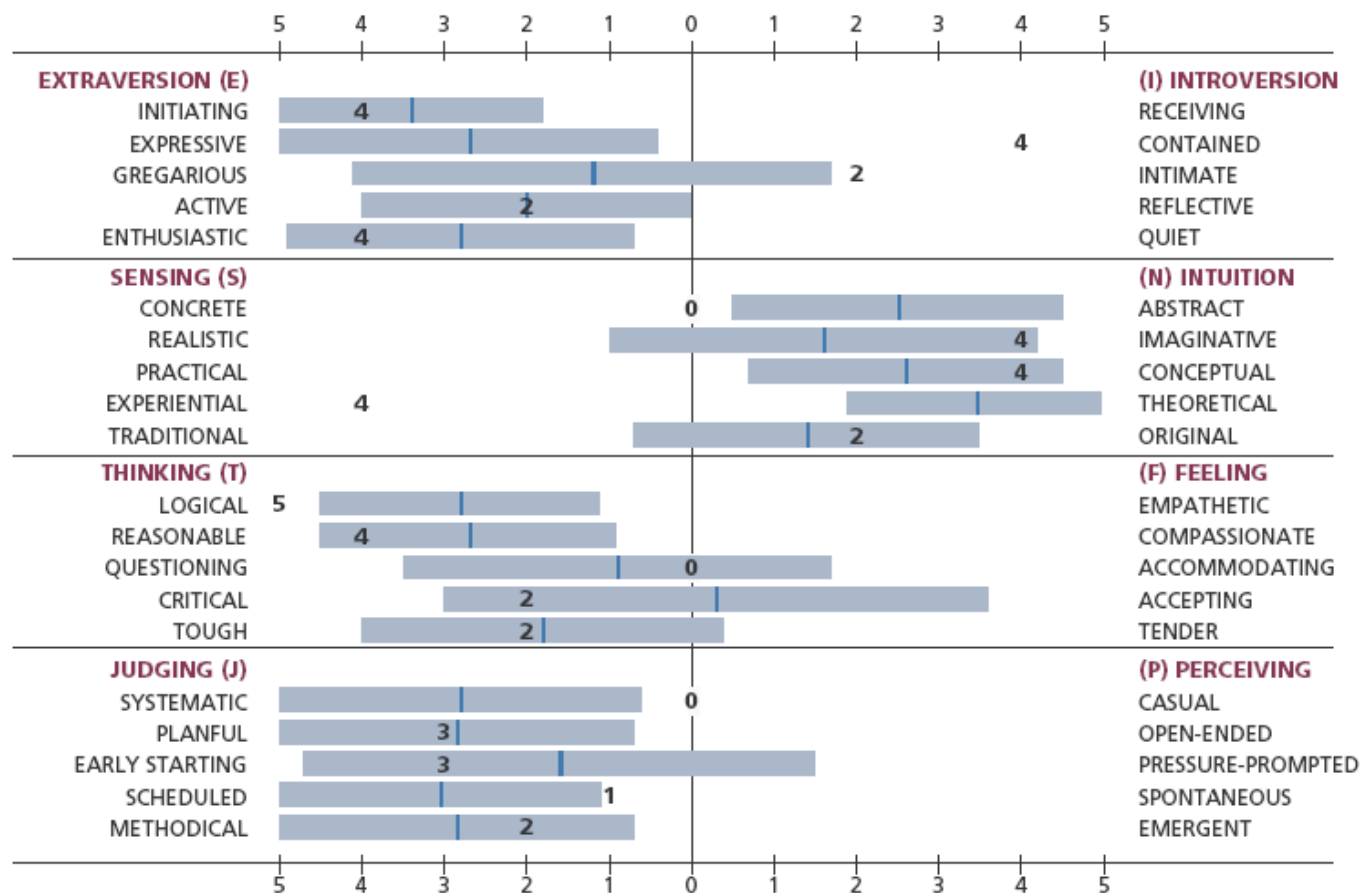
Interpreter's Summary

PREFERENCE CLARITY INDEXES FOR REPORTED TYPE: ENTJ

Extraversion: Slight (3)	Intuition: Slight (2)	Thinking: Clear (19)	Judging: Slight (4)
--------------------------	-----------------------	----------------------	---------------------

FACET SCORES AND THE AVERAGE RANGE OF SCORES FOR OTHER ENTJs

The bars on the graphs below show the average range of scores that occurred for the ENTJs in the national sample. The bars show scores that are -1 to +1 standard deviations from the mean. The vertical line in each bar shows ENTJs' mean score. The bold numbers show the respondent's scores.



Characteristics and Consequences of the Dominant (#1) and Inferior (#4) Functions

When **Sensing is #1** (dominant) and **Intuition is #4** (inferior), as in ISTJ, ISFJ, ESTP, and ESFP, you are likely to have the **clearest awareness of what is**.

You are likely to

- Recognize the pertinent facts
- Apply experience to problems
- Notice what needs attention
- Keep track of essentials
- Handle problems with realism

Under stress, you may

- Become caught in a rut rehashing the same details
- Get stuck, lose common sense, and not see possible ways out
- View the future in negative terms
- Turn unduly pessimistic

When **Intuition is #1** (dominant) and **Sensing is #4** (inferior), as in INTJ, INFJ, ENTP, and ENFP, you are likely to have the **clearest awareness of what could be**.

You are likely to

- Recognize new possibilities
- Come up with novel solutions to problems
- Delight in focusing on the future
- Watch for additional ideas
- Tackle new problems with zest

Under stress, you may

- Become overwhelmed with ideas and possibilities, all equally enticing
- Get obsessed with unimportant details
- Become preoccupied with one irrelevant fact, making it represent the entire domain
- Overindulge in sensory pursuits, e.g., eating, drinking, TV watching, or exercising too much

When **Thinking is #1** (dominant) and **Feeling is #4** (inferior), as in ISTP, INTP, ESTJ, and ENTJ, you are likely to have the **clearest awareness of what is logical**.

You are likely to

- Analyze the situation
- Find flaws in advance
- Hold consistently to a principle
- Weigh “the law and the evidence”
- Stand firm against opposition

Under stress, you may

- Become opinionated to the point of losing reason
- Have uncontrolled emotional outbursts and show anger or other emotions unexpectedly
- Be hypersensitive to “suspected” slights
- Take criticism very personally

When **Feeling is #1** (dominant) and **Thinking is #4** (inferior), as in ISFP, INFP, ESFJ, and ENFJ, you are likely to have the **clearest awareness of what matters**.

You are likely to

- Empathize with people
- Be concerned with how others will feel
- Allow for extenuating circumstances
- Know what is really important
- Appreciate each person’s contributions

Under stress, you may

- Stop listening to and accommodating others
- Become so sensitive to conflict, you ignore or avoid it
- Be hypercritical; find fault with almost everything but in an illogical manner
- Act overly domineering, taking charge without listening to others