Name: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Instructor: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Date: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Score: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Instructor Comments: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Quiz Chapter 4 – Values

**True/False**

1. A good mentor can help shape your values.  
   Answer: True\*
2. According to Maslow’s Hierarchy of Needs, lower order needs don’t have to be satisfied in order to advance to a higher order need.  
   Answer: False\*
3. A person who is more inclined to listen to the advice of colleagues who are stylish and fashion forward is intrinsically motivated.  
   Answer: False\*
4. A person’s job performance and motivation are likely to increase if her job tasks interest her and align with her values.  
   Answer: True\*
5. A company’s mission statement, which may be found on the company website, is a good indicator of a company’s values.  
   Answer: True\*
6. Someone who appreciates beauty in all things has an “aesthetic” value.  
   Answer: True\*
7. Typing your name into a Google search is a good way to monitor your digital footprint.  
   Answer: True\*
8. It is against the law for an employer to use “digital dirt” as a factor in hiring a new employee.  
   Answer: False\*

**Multiple Choice**

1. Abraham Maslow’s Hierarchy is made up of how many “needs?”
   1. 3
   2. 4
   3. 5\*
   4. 6
2. An individual who feels fulfilled in his or her work life and personal life has reached this level of Maslow’s Hierarchy:
   1. Self-esteem
   2. Self-actualization\*
   3. Self-presentation
   4. Self-development
3. Someone who is intrinsically motivated will be more interested in:
   1. work-life balance than status\*
   2. medical benefits than eating right
   3. how others view his or her success than the social benefits of his or her job
   4. meeting important people than helping inner city youth
4. A student who seeks out job opportunities that involve a rotation between multiple departments within an organization likely values:
   1. Personal safety
   2. Change and variety\*
   3. Public contact
   4. Job tranquility
5. A person who values making decisions will seek out this type of relationship in the workplace:
   1. Serving as a mentor to a new employee
   2. Participating in a workplace bowling league
   3. Taking the lead on a new group project\*
   4. Volunteering to take work home
6. When you turn a phrase into a positive personal values statement, it is called:
   1. A confirmation
   2. An affirmation\*
   3. A validation
   4. A motivation
7. Which is not an example of CSR?
   1. A workplace recycling program
   2. An excessive CEO bonus\*
   3. Internships for local college students
   4. Inspecting overseas factories to ensure they don’t hire underage workers
8. This field of psychology explores how gratitude and personal fulfillment are attained.
   1. Cognitive Psychology
   2. Social Psychology
   3. Positive Psychology\*
   4. Behavioral Psychology

**Completion**

1. Research shows that individuals who are \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ motivated feel better regardless of whether they attain their goals.  
   Answer:  
   intrinsically
2. A person who chooses a lower paying job with a fixed schedule so he or she can spend time with family over a more intense higher paying position values \_\_\_\_\_\_\_\_\_\_\_\_\_.  
   Answer:  
   Any of the following: Work-life balance, family, moral fulfillment
3. When an organization tries to connect its social values to those of its customers and employees, it is meeting its \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_.   
   Answer:  
   Corporate social responsibility (CSR)
4. The impression that others have of you is known as your \_\_\_\_\_\_\_\_\_\_\_\_\_ and should be cultivated carefully.  
   Answer:  
   Reputation