Name: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Instructor: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Date: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Score: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Instructor Comments: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Quiz Chapter 3 – Preferences

**True/False**

1. The purpose of this chapter is to help you understand how those things that come naturally to us, and we enjoy doing, can be converted into a satisfying career path.
Answer: True\*
2. Career assessment tools should be the sole guide in determining your career path.
Answer: False\*
3. The everyday activities that you choose to participate in can offer clues to your preferences.
Answer: True\*
4. The Holland code is not the same as the RAISEC code.
Answer: False\*
5. Occupations, like individuals, can only reflect one personality type preference.
Answer: False\*
6. The foundations for the MBTI® instrument came from Carl Jung’s theory of personality typology.
Answer: True\*
7. You use all the eight preferences of the MBTI® scales.
Answer: True\*
8. Judging types, according to the MBTI®, like to voice their opinions on issues.
Answer: False\*
9. A proactive individual takes initiative in the workplace and seeks growth opportunities.
Answer: True\*

**Multiple Choice**

1. The process of identifying preferences is most like:
	1. Putting the pieces of a puzzle together\*
	2. Climbing a steep mountain
	3. Picking an apple from a tree
	4. Running a marathon
2. Someone who enjoys organizing family functions might prefer a career in:
	1. Journalism
	2. Event planning\*
	3. Manufacturing
	4. Politics
3. According to Holland’s typology, someone who enjoys outdoor activities is:
	1. Social
	2. Realistic\*
	3. Artistic
	4. Conventional
4. John Holland’s typology theory examines the relationship between:
	1. Occupational environments and motivation
	2. Personality and interests
	3. People and relationships
	4. People and occupational environments\*
5. A person with this personality type might see himself or herself as an analytical, intelligent, curious person who enjoys learning:
	1. Conventional
	2. Realistic
	3. Investigative\*
	4. Artistic
6. This concept explains the extent to which a person is similar to a single type and not others:
	1. Differentiation\*
	2. Congruence
	3. Consistency
	4. Confluence
7. A conventional type might be drawn to these types of majors:
	1. Architecture, humanities, creative writing
	2. Counseling, human services, women’s studies
	3. Dental hygiene, banking and finance, office systems\*
	4. Fire science, law enforcement, military science
8. According to the MBTI® instrument, this type gains energy from spending time alone:
	1. Intuitive
	2. Sensing
	3. Introvert\*
	4. Judging
9. According to the MBTI® instrument, this type can more readily see the big picture as well as patterns and connections:
	1. Intuitive\*
	2. Perceiving
	3. Sensing
	4. Thinking
10. A “work first, play later” approach to life is typical of this preference:
	1. Extrovert
	2. Sensing
	3. Perceiving
	4. Judging\*

**Completion**

1. According to Holland’s typology, the type of person who values material accomplishment and social status is \_\_\_\_\_\_\_\_\_\_\_\_\_\_.
Answer:
Enterprising
2. A good place to write your thoughts and feelings about your preferences and the things that interest you is in a(n) \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_.
Answer:
career journal
3. According to Holland’s code, IRS stands for \_\_\_\_\_\_\_\_\_\_\_\_, Realistic, and Social.
Answer:
Investigative
4. A person can be impacted by negative beliefs of one’s own ethnic group even if he or she doesn’t agree with the negative beliefs. This concept is known as \_\_\_\_\_\_\_\_\_\_\_\_\_ .
Answer:
Stereotype threat
5. According to the MBTI® instrument, a person with a preference for \_\_\_\_\_\_\_\_\_\_\_\_\_ will tend to “act before he or she thinks” and a person with a preference for \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ will tend to “think before he or she acts.”
Answer: extroversion, introversion